



UNAUDITED STANDALONE FINANCIAL RESULT FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER,2011

₹ In Lakhs

Particulars	For the Qtr. ended 31st Dec'11 (Unaudited)	For the Qtr. ended 30th Sept'11 (Unaudited)	For the Qtr. ended 31st Dec'10 (Unaudited)	For the YTD ended 31st Dec'11 (Unaudited)	For the YTD ended 31st Dec'10 (Unaudited)	For the Year ended 31st Mar'11 (Audited)
1. Income :						
a. Income from operations	2,079	2,461	2,263	6,811	7,228	9,422
b. Dividend income	99	151	-	262	-	7
Total Income	2,178	2,612	2,263	7,073	7,228	9,429
2. Expenditure :						
a. Employees cost	604	533	632	1,741	1,905	2,440
b. Training and Education expenses	659	685	548	2,023	1,826	2,552
c. Marketing and Advt. expenses :-						
(i) Re-branding expenses	-	34	-	132	-	-
(ii) Other expenses	114	191	141	487	559	729
d. Provision for doubtful debts	43	103	24	235	54	313
e. Administration expenses	338	560	411	1,251	1,322	1,954
f. Depreciation	194	189	210	565	689	887
Total Expenses	1,952	2,295	1,966	6,434	6,355	8,875
3. Profit from operations before other income (1-2)	226	317	297	640	873	554
4. Other income	204	166	99	450	305	505
5. Profit before interest and exceptional items (3+4)	430	483	396	1,090	1,178	1,059
6. Interest and finance charges	3	8	53	15	163	223
7. Profit after interest but before tax (5-6)	427	475	343	1,075	1,015	836
8. Exceptional Items	-	-	-	-	-	-
9. Profit / Loss from ordinary activities before tax (7 + 8)	427	475	343	1,075	1,015	836
10. Tax expense :						
Income tax and Wealth Tax (net of MAT entitlement)	-	-	-	-	-	47
11. Profit / (Loss) after Tax (9 - 10)	427	475	343	1,075	1,015	789
12. Paid-up Equity share capital (Face value ₹ 10 each)						4,877
13. Reserve excluding revaluation reserve						21,648
14. Earnings per share (EPS)						
(a) Basic (Rs.)	0.88	0.97	0.71	2.20	2.10	1.63
(b) Diluted (Rs.)	0.88	0.97	0.71	2.20	2.09	1.62
15. Public shareholding						
- Number of shares	31,326,818	31,326,818	31,306,818	31,326,818	31,306,818	31,306,818
- Percentage of share holding	64.21%	64.21%	64.19%	64.21%	64.19%	64.19%
16 . Promotors & Promotors Group Shareholding						
a) Pledged/Encumbered:-						
- Number Of shares	650,000	650,000	-	650,000	-	650,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.72%	3.72%	-	3.72%	-	3.72%
- Percentage of shares (as a % of the total share capital of the Company)	1.33%	1.33%	-	1.33%	-	1.33%
b) Non Encumbered:-						
- Number Of shares	16,814,603	16,814,603	17,464,603	16,814,603	17,464,603	16,814,603
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	96.28%	96.28%	100.00%	96.28%	100.00%	96.28%
- Percentage of shares (as a % of the total share capital of the Company)	34.46%	34.46%	35.81%	34.46%	35.81%	34.48%



STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ in Lakhs

PARTICULARS	Qtr ended 31st Dec'11 (Unaudited)	Qtr ended 30th Sept'11 (Unaudited)	Qtr ended 31st Dec'10 (Unaudited)	Nine months period ended 31st Dec'11 (Unaudited)	Nine months period ended 31st Dec'10 (Unaudited)	Year ended 31st Mar'11 (Audited)
1) SEGMENT REVENUE						
A. RETAIL	1,673	2,118	1,872	5,822	6,065	7,882
B. INSTITUTIONAL	406	343	391	989	1,163	1,540
C. OTHERS						
TOTAL	2,079	2,461	2,263	6,811	7,228	9,422
2) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS)						
A. RETAIL	643	794	767	2,091	2,285	2,701
B. INSTITUTIONAL	92	11	73	77	98	45
TOTAL	735	805	840	2,168	2,383	2,746
Less: OVERHEADS INCLUDING OTHER EXPENSES (UNALLOCABLE)	608	640	543	1,790	1,510	2,199
TOTAL	127	165	297	378	873	547
3) EXCEPTIONAL ITEMS						
A. RETAIL	-	-	-	-	-	-
B. INSTITUTIONAL	-	-	-	-	-	-
TOTAL	-	-	-	-	-	-
Less OVERHEADS INCLUDING OTHER EXPENSES (UNALLOCABLE)	-	-	-	-	-	-
TOTAL	-	-	-	-	-	-
4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS)						
A. RETAIL	643	794	767	2,091	2,285	2,701
B. INSTITUTIONAL	92	11	73	77	98	45
TOTAL	735	805	840	2,168	2,383	2,746
Less: OVERHEADS INCLUDING OTHER EXPENSES (UNALLOCABLE)	608	640	543	1,790	1,510	2,199
TOTAL	127	165	297	378	873	547
Add: Other Unallocable income	303	317	99	712	305	512
Less: Other Unallocable Expenses	3	8	53	15	163	223
TOTAL PROFIT BEFORE TAX	427	475	343	1,075	1,015	836
5) CAPITAL EMPLOYED (SEGMENT ASSETS - SEGMENT LIABILITIES)						
A. RETAIL	1,434	1,431	2,309	1,434	2,309	1,268
B. INSTITUTIONAL	157	248	144	157	144	325
C. UNALLOCABLE ASSETS- LIABILITIES	2,727	2,771	3,449	2,727	3,449	1,504
D. INVESTMENTS	15,706	15,681	20,978	15,706	20,978	19,165
E. CASH & CASH EQUIVALENT	7,576	7,076	3,539	7,576	3,539	4,277
TOTAL	27,600	27,207	30,419	27,600	30,419	26,539

Notes :

1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.

2) Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED

Ninad Karpe
Managing Director & CEO

Place : MUMBAI
Date : 20th January,2012



Notes :

- 1 The above results have been reviewed by the Audit Committee of the Board and taken on record at the meeting of the Board of Directors held on 20th January,2012 The statutory Auditors of the Company have carried out Limited Review of the unaudited standalone results under clause 41 of the listing agreement and the related report will be submitted to the concerned Stock exchange .
- 2 Accounting policies and practices which are material in determining the results of operation for the period are consistent with those adopted in the audited financial statement for the year ended 31st March, 2011.
- 3 Information on Investor Complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended 31st December,2011 was as follows :

Particulars	Opening	Addition	Disposal	Closing
Complaints	Nil	1	1	Nil

- 4 The Company has been hedging its risk of foreign currency fluctuations relating to receivables of highly probable forecast transactions pertaining to receivable from services exports by entering into Exchange Traded Futures (ETF's). In accordance with company's risk mitigating policy, it has designated these ETF's as cash flow hedge by early application of the recognition and measurement principles set out in the Accounting Standard 30 "Financial instrument - Recognition and Measurement" (AS 30) to these transactions. Accordingly, changes in the fair value of these ETF's designated as effective hedges for the future cash flows are recognised directly in shareholders's funds and ineffective portion thereof is recognised directly in the 'Profit and Loss Account'. Accordingly, a sum of Rs. 34,12,275/- are debited being the difference between spot rate prevailing on the contract date and closing spot rate is retained in Cash Flow Hedging Reserve Account.
- 5 The Company has made application to the Central Government seeking waiver of excess remuneration paid to the Managing Director for the year ended 31st March,2011 aggregating to Rs. 25,03,601/-.
- 6 The Board of Directors at its meeting held on 20th January 2012 declared an Interim Dividend for the year 2011-12 of Rs. 1.50/- per share (Face Value Rs. 10/- each).
- 7 Figures for the previous period/quarters have been regrouped/recast, wherever necessary, to conform to the current period's classification.

For APTECH LIMITED

Ninad Karpe
Managing Director & CEO
Place : Mumbai
Date : 20th January,2012